



High Performance Leadership, Inc. utilizes tools, knowledge, and certified expertise to help you attract, retain, and develop your most valuable asset - your people. Our *Assessment Suite* enables us to measure from five perspectives; behaviors, motivators, emotional quotient, potential skills and demonstrated skills.

## **ASSESSMENT SUITE**

Assessment tools helps us to understand you and your unique situation. Each assessment tool focuses on specific, measurable objectives.

WE ARE A VALUE ADDED ASSOCIATE OF TARGET TRAINING INTERNATIONAL®(TTI)

We have chosen TTI as our assessment partner because of their three decades of research and applied social and brain science. TTI tools are EEOC- and OFCCP-compliant and are continuously tested and refined to ensure the highest standards of ethics and reliability.

## **THREE SCIENCES**

### **TTI TRIMETRIX® EQ**

#### **Combines Behaviors, Motivators, and Emotional Quotient**

*TTI TriMetrix® EQ examines the behaviors individuals bring to the job, the motivators that drive them, and an understanding of their own emotional intelligence. This report blends all three sciences together in an integrated section that will illustrate the impact of Emotional Intelligence has on core behavioral styles as well as the top two motivators. These reports consist of three sciences; Behaviors, Motivators, and EQ.*

*We are CPEQA certified.*

- Coaching - Executive (Direct)
- Coaching - Management-Staff™ (Direct)
- Coaching - Sales (Direct)

## **TWO SCIENCES**

### **INTEGRATED COMBINATION OF BEHAVIORS AND MOTIVATORS**

*TTI Talent Insights examines the behaviors individuals bring to the job and the motivators that drive them. In addition, these reports blend behaviors and motivators together in an integrated section that will help blend the How and Why of an individual's actions. These reports consist of two sciences: Behaviors and Motivators.*

*We are CPBA and CPMA certified.*

### **TTI TALENT INSIGHTS®: Integrated combination of Behaviors & Motivators**

- TTI Talent Insights
- TTI Talent Insights\_ Job
- TTI Talent Insights\_ Multi-Respondent Job\* (up to 10)
- TTI Talent Insights\_ Job/Talent Comparison\*
- TTI Talent Insights \_ Gap
- TTI Talent Insights\_ Management-Staff™\* (Direct)
- TTI Talent Insights\_ Sales\* (Direct)
- TTI Talent Insights\_ Executive\* (Direct)
- TTI Talent Insights\_ Coaching\_ Executive (Direct)

*\*Conversion- Management Staff, Executive or Sales*

## **ONE SCIENCE**

### **BEHAVIORS ONLY**

*TTI Success Insights Behaviors® examines the behaviors individuals bring to the job and the universal language of “how we act”, or our observable human behavior. These reports consist of one science, Behaviors. We are CPBA certified.*

### **TTI SUCCESS INSIGHTS® \_ BEHAVIORS**

- TTI Success Insights\_Management-Staff™
- TTI Success Insights\_Sales
- TTI Success Insights\_Executive
- TTI Success Insights\_Team Building
- TTI Success Insights\_Customer Service
- TTI Success Insights\_Interviewing Insights™\_General
- TTI Success Insights\_Interviewing Insights™\_Sales
- TTI Success Insights\_Communicating With Style
- TTI Success Insights\_Workplace Behaviors™
- TTI Success Insights\_Team Behavioral Report

### **MOTIVATORS ONLY**

*TTI Success Insights Motivators® helps illustrate and amplify a person’s motivating factors and builds on the strength that each person brings to the work environment by addressing the “why.” These reports consist of one science, Motivators. We are CPMA certified.*

### **TTI SUCCESS INSIGHTS® \_ MOTIVATORS**

- TTI Success Insights\_Personal Motivation & Engagement
- TTI Success Insights\_Workplace Motivators
- TTI Success Insights\_Jobs Energizing People Profile™
- TTI Success Insights\_Teams Motivators Report

### **TTI SUCCESS INSIGHTS® \_ SALES SKILLS INDEX™**

*TTI Success Insights Sales Skills Index is an objective analysis of an individual’s understanding of the strategies required to sell successfully in any sales environment. This report consists of one science, Sales Skills. Our CPBA, CPMA, and CPEQA certifications qualify us to effectively deliver this assessment.*

- TTI Success Insights\_Sales Skills Index™

### **TTI SUCCESS INSIGHTS® \_ EMOTIONAL QUOTIENT™**

*TTI Success Insights Emotional Quotient looks at a person’s emotional intelligence, which is the ability to sense, understand and effectively apply the power and acumen of emotions to facilitate higher levels of collaboration and productivity. This report consists of one science. We are CPEQA certified.*

- TTI Success Insights\_Emotional Quotient™
- TTI Success Insights\_Behavioral Intelligence™

## **TTI WORKPLACE STRESS ASSESSMENT®**

*TTI Success Insights Workplace Stress Assessment is designed to assist you in developing strategies and managing stress by teaching you how to focus on what you can control. Stress at work can be defined as the harmful and emotional responses that occur when the requirements of the job do not match the capabilities, resources or needs of the employee (at any level). The assessment has two sections; Stress Index Summary and Stress Factors. This does not replace our EQ Assessment Suite, but is a good starting point for further discovery.*

## **TTI DNA® COMPETENCIES**

*TTI Success Insights DNA is designed to assist you in managing and developing your career by understanding the competencies that are currently developed and by identifying those that may need further development. The report consists of one science, Competencies.*

*Our CPBA, CPMA, and CPEQA certifications qualify us to effectively deliver these assessments.*

- DNA Talent
- DNA Job
- DNA Multiple Respondent Job\*
- DNA Job Talent Comparison
- DNA Gap\*

*\*These reports combine results of other reports already completed.*

## **GENERAL REPORTS**

- Career Planning Insights™
- TTI Relationship Insights™

## **ORGANIZATIONAL AND 360 SURVEYS**

- Leadership Development 360 Survey with 2 Reports
- Emotional Quotient 360 with 2 Reports
- TTI DNA 360 Survey with 2 Reports
- Custom 360 Survey with 2 Reports
- Organizational Survey with 2 Reports
- T.E.A.M.S™ Survey with 2 Reports

## **PROFESSIONAL DEVELOPMENT SERIES (additional information upon request)**

- Professional Development Series
- Professional Seminars
- Strategic Business Services
- Materials